

October 6, 2003

To Whom It May Concern:

I have worked with Skip Wobig for almost thirty (30) years. In that time, Skip has always functioned in an estimating role. I watched him progress from a commercial take-off/quantity survey role, to lead commercial HVAC/Plumbing take-off estimator, to industrial estimator, then to lead conceptual estimator. Skip is adversed in HVAC, Plumbing, process piping and heavy industrial. He also has extensive experience in structural steel and general construction. I am not aware of much that Skip can not estimate if you give him a criteria and a little time. He is truly a professional estimator. I have seen and built jobs Skip estimated from small to huge and all were good solid bids.

Skip is also one of the most loyal and honest employees that I have ever had the pleasure to work with. His integrity is unquestionable. He makes a personal commitment to each and every project to provide a quality estimate that a company can submit with confidence.

I could go on for several pages about Skip Wobig, so if you want to hear more I would love to talk to you. Call me.

Sincerely,

Eddie Hopkins
972-830-9900 Office
817-999-6796 Cell