

Estimating Services and Technologies

*HVAC, Plumbing, Process Piping, Civil
and
Millwright Estimating
Custom Estimating, Computerized
Spreadsheets and
Scheduling*

Statement of Security
By
Estimating Services and Technologies

As an independent estimating consulting firm, one question must be addressed, is my bid secure. With twenty-eight years in the construction industry, the majority of those years spent estimating; security of an estimate has been of the utmost concern. Understanding the concern of those with no personal knowledge of the consulting firm Estimating Services and Technologies, Letters of Recommendations have been included on this web sight to share something about me, Skip Wobig, as head of this firm. All of the authors of the Letters of Recommendation have had a long-term relationship with me, in business and/or personally, and will gladly validate my standards of honor, truth, and loyalty.

Estimating Services and Technologies standards are simple but effective. Once an agreement has been made to provide a service for your company, Estimating Services and Technologies is committed to be a loyal employee of your company as if our firm had been working in your office for years. Our firm **WILL NOT** provide the same estimate for any other contractors; once on contract our allegiance is to you and your company. If Estimating Services and Technologies is working on a project for your company, the project name **WILL NOT** be discussed with other contractors. Understanding, as a contracted employee of your company, the simple mention of a specific project name could be construed as an Antitrust Violation.

As previously stated Estimating Services and Technologies position is one of commitment and loyalty to your company as if we were long-term employees. Estimating Services and Technologies hopes this "Statement of Security" answers some of the questions pertaining to your concerns for security. Please feel free to contact Estimating Services and Technologies or any of the authors of the Letters of Recommendation within this website.

Sincerely,
Estimating Services and Technologies

Skip Wobig
Vice President of Operations